University of Florida
Technology Transfer Program

Playing the Long Game

Where Science Meets Business

Presenter:
Jim O’Connell, Assistant Vice President
• Aero Engineer RPI, MS Eng Mgt, U of Maryland
• USAF Helicopter Pilot – Rescue, Spec Ops
• Stryker – Biz and Product Development – 30 project launches
• 2 Startups – Med Device
• 2 Patents
• Umich and U Miami Tech Transfer
Sid Martin Biotechnology Institute (SMBI), the leading biotechnology incubator at the University of Florida, has been awarded the Randall M. Whaley Incubator of the Year award for 2017, the highest award given by the International Business Innovation Association (InBIA). InBIA is the world’s leading organization for advancing business incubation, acceleration and entrepreneurship.

SMBI was named Incubator of the Year among more than 7,500 incubators worldwide. The annual award, sponsored by the Friends of the University Science Center in Philadelphia, recognizes the top global business incubation program and includes a cash prize.
What does the Long Game take?

- Inter-departmental commitment and approach
  - OTL
  - DSP
  - Development
  - CTSI
  - Relevant School’s Deans
- Perceived value by upper administration